# Reimagine Driver Training

# All in a low cost subscription service with no contracts and no gimmicks.



Comprehensive, interactive courses keep drivers engaged and learning.

Powerful, simple reporting provides what you need for driver files and audits.

### **ONLINE TRAINING**

Interactive, engaging content designed for all learning styles.

- 80+ titles, with more added all the time
- Full length orientation courses
- Shorter refresher and remedial titles
- Standalone knowledge testing
- English and Spanish courses
- Upload your own content as well, at no extra charge

## **AREAS INCLUDED**

- Defensive Driving
- HOS & Logbooks
- Vehicle Inspection
- Practical Cargo Securement<sup>™</sup>
- Accident Scene
- Transporting Hazardous Materials
- Hazard Communication System
- Fire Safety
- Fall Protection
- Health & Wellness



Detailed activity tracking shows you exactly how well drivers perform.



Dedicated mobile app lets people connect from anywhere.

## **REPORTING & ADMINISTRATION**

Powerful, flexible tools for managing users and assignments, and tracking progress.

- · Assign modules individually or in groups
- Control availability and set deadlines
- Automate assignments based on location or job
- Generate detailed reports on activities and status
- · Use analytics to identify broader trends
- Easily print certificates and export driver histories
- Integrate with dispatch or HR systems

## SUBSCRIPTION SERVICE

Service and terms are easy to understand.

- Fast, friendly support for drivers and admin staff
- Simple pricing with no gimmicks or surprises
- Cancel at any time with 30-day notice



Start your free trial today and reimagine what driver training can be.

#### 866-221-0095 FUNDAMENTALUW.COM



Fundamental Underwriters is a division of AF Group and its subsidiaries. Insurance policies are issued by Third Coast Insurance Company.

# Fundamental Underwriters Vendor Partnership - Customer FAQs

#### Is there a discount?

Fleets can receive up to a 50% discount from the standard pricing through our partnership.

#### What kind of ROI will we see?

You should see a positive ROI within the first three months of use. Using Fundamental Underwriters' discounted price of \$4 per driver per month (on average) means you'll only spend \$12 per driver for the first three months -- which is substantially lower than the cost of running an internal training session or sending drivers to an external training vendor.

#### Will this help with driver retention?

It can. If you treat your drivers like experienced professionals and invest in ongoing development of their skills that don't require them to sacrifice weekends or driving time, then you'll definitely see improvements in your retention numbers.

#### How do you ensure the content is good?

The CarriersEdge product development team is led by our CEO, Jane Jazrawy, a pioneer in the field of online training who was building eLearning before most people had even heard of the internet. With a deep experience across a variety of industry sectors, Jane and her team have developed over a thousand courses for sectors including transportation, mining, oil & gas, heavy equipment and manufacturing. They understand how to decipher government regulations, and how people who work in industrial sectors think. That depth of expertise is unparalleled in the industry, but we don't stop there. Our network of expert advisors and industry partners supplement our in-house knowledge with specialized knowledge in key areas. For content areas where there are recognized experts in the industry already, we partner with them to produce content that takes advantage of both our skills sets.

# Can I have my dispatch or maintenance staff take the courses?

Absolutely! The content was designed for drivers, but many fleets find that office or maintenance staff benefit it from it as well. You can use the system however you like.

#### Can drivers access it through the satellite?

In most cases, yes. CarriersEdge is tested and compatible with a variety of current in-cab communication products, and we're always expanding that list. Contact us to confirm that your specific system is supported.

#### Can I try it out? Can my drivers try it out?

Absolutely! We encourage fleets to have drivers and other managers try it out as well, to provide the broadest feedback during the trial. In many cases, the drivers end up being the biggest advocates for the program.

# What are the technical requirements? What do my IT people need to do?

The service requires little more than a computer with an internet connection and modern web browser. Some courses require the Flash player (although we're in the process of removing that requirement,) but beyond that, you don't need anything special. IT people don't need to do anything special either, they just need to make sure you can get to the carriersedge.com website and that's it!

#### Do we have to sign up the whole fleet?

No! If you want to roll it out to your entire fleet at once, you can certainly do that. However, many fleets find it works best to start with a particular group of drivers (e.g. one terminal, or maybe just local drivers) then expand to other groups over time. If you're rolling out an online service to your drivers for the first time, starting with a smaller group provides a good opportunity for people to get comfortable with the new processes, in a more controlled environment, before bringing the whole company on board. It also gives you the opportunity to collect some feedback and testimonials from that pilot group and use that in your communication plan for the wider rollout. CarriersEdge is priced so you never pay for things you don't need, and always have the flexibility to increase or decrease your licenses.

#### How do we get started?

You can access through http://funduw.carriersedge.com or call 866-530-2430 - just make sure you tell them you are insured by Fundamental Underwriters. We need a copy of your logo and (optionally) your current driver list to setup your environment. That generally takes about a day, and when it's done, we'll do a walk-through call where we show you the administrative functions of the system. The setup call takes about 45 minutes (during which we'll have you enter your credit card info directly into the system for billing and payment processing) and and then you're done! You don't need to attend any training sessions, or have consultants visit your office - just a logo, spreadsheet, and phone call.